

1HZ 3RVLWLRQ

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x 'U %ULGJHIRUWK DGGUHVHVG WKH QHHG RI D QHZ VHFUHPDQDJH HPDLO

x 'U %RUFKHUW ZLOO ORRN LQWR D VWXGHQW WDNLQJ WKLV

&XUUHQW 6WDWXV RI SURMHFW

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x Dr. %ULGJHIRUWK GLVFXVHVG WKH SLORW SURJUDP

x 7KH SURMHFW ZLOO VWDUW LQ WKH \$GPLQLVWUDWLRQ %HFWPEHU

&RPPLWWHH 6WUXFWXUH

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- 'U %ULGJHIRUWK DVNHG ,V WKLV WKH JURXS ZH QHHG
  - 'U +DUUHO VJJHVHVG KDYLQJ VRPHRQH IURP 'HY
  - 'U %ULGJHIRUWK ZLOO ORRN LQWR DGGLQJ WKLV P
  - \$OO PHPEHUV ZLOO UHFHLYH WKHLU RIILFLDO DSSR

0DLQ \*RDO

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- 5ROO RXW 5HF\FOLQJ %LQV LQ WKH UHFHFWPEHU EXLOGLQJV
  - :H QHHG EXLOGLQJWO:HDGRO WHG XVLQJ 6DIHW\ &RRU IURP FRPPLWWHH ZLOO PHHW ZLWK WKHP WR GLVFXV
  - 'LVFXVHVG KDYLQJ EXLOGLQJ FKDPSLRQV DORQJ ZLV IDFXOW\ DQG VWDII LQ WKDW DUHD
  - 'U %ULGJHIRUWK ZLOO ZRUN RQ D VWDWHPHQW IRU
  - :H QHHG FRPPXQLFDWLRQ EHIRUH LW UROOV RXWV
  - 0XOWLSOH SRLQWV RI FRQWDFW HPDLO DQG SRVWH
  - 'LVFXVLRQ RI SRVWHUV WR FRPPXQLFDWH ZKDW FD ZRUN RQ WKH SRVWHUV DQG PDUNHWLQJ FDPSDLJQ
  - 'LVFXVLRQ RQ DGGLQJ D VRFLDO PHGLD FRPSRQH
  - 6WXGHQW 6XVWDLQDELOLW\ DQG 6\*\$ QHHG WR WU\ D

)XWXUH 3ODQV

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- :RUN RQ SODQ WR JHW FDPSSXV HQJJDJHG
- 3URPRWLRQDO IRU (DUWK 'D\
- 7UDVK \$XGLW DQG KDYH 6\*\$ YLGHRLW